

# SAME

## State of the Post



# Huntsville Post

## January 2018

**Established in 1956**

# Agenda

- I. Mission/Vision/Values
- II. Officers, Board of Directors, & Committee Chairpersons
- III. Membership
- IV. Budget/Finances
- V. 2017/2018 Activities

## **SAME Mission**

- “SAME leads collaborative efforts to identify and resolve national security infrastructure-related challenges.”

## **2020 Vision**

- “SAME is recognized as the multi-disciplined integrator of military, public, private, and academic national infrastructure-related capabilities to produce viable solutions for America’s national security.”

## **SAME Values**

- **Integrity:** Unwavering commitment to always do what is right, regardless of consequences.  
**Patriotism:** Support our national ideals and take pride in our country.  
**Public Service:** Recognize the critical contribution that public servants make in supporting the economic and environmental needs of the nation.  
**National Security:** Recognize the dedication of our national security team, comprised of the uniformed services, civil service and contractors, in defending freedom.  
**Technical Competence:** Deliver high-quality solutions.  
**Excellence:** Strive for the highest standards of performance in all actions, both personal and professional.  
**Environmental Stewardship:** Preserve, protect, conserve and restore our national resources through sustainable practices.

# Officers, Directors, & Committee Chairpersons

<b>Position</b>	<b>Name</b>	<b>Phone Number</b>	<b>Email Address</b>
<b>Officers</b>			
President	Ted Foster, PE	(256) 799-0262	<a href="mailto:tfoster@ssr-inc.com">tfoster@ssr-inc.com</a>
1st Vice President	David Diehl	(256) 425-3627	<a href="mailto:david.diehl@perma-fix.com">david.diehl@perma-fix.com</a>
2nd Vice President	Vacant		
Secretary	Carl Marinics, PE	(256) 970 832820	<a href="mailto:cmarinics@gmail.com">cmarinics@gmail.com</a>
Treasurer	Matt Moore	(256) 425-2594	<a href="mailto:mmoore@ensafe.com">mmoore@ensafe.com</a>
<b>Directors</b>			
Director (odd year)	Charlie Joyner	(256) 799-3292	<a href="mailto:Charles.joyner.ctr@mda.mil">Charles.joyner.ctr@mda.mil</a>
Director (odd year)	Jeff Ogden		<a href="mailto:armyeng84@aol.com">armyeng84@aol.com</a>
Director (even year)	COL John Hurley	(256)-895-1301	<a href="mailto:John.S.Hurley@usace.army.mil">John.S.Hurley@usace.army.mil</a>
Director (even year)	Bob Ruch	(256) 895-1300	<a href="mailto:rjruch326@gmail.com">rjruch326@gmail.com</a>
Past President	Phil Loftis	(256) 651-9829	<a href="mailto:pgloftis@gmail.com">pgloftis@gmail.com</a>

# Officers, Directors, & Committee Chairpersons (cont)

## Committees

Awards	Mariah Sargent	(256) 830-1031	<a href="mailto:msargent@shearerassociates.us">msargent@shearerassociates.us</a>
Membership	David Foster	(865) 407-5180	<a href="mailto:Davidf@mbiarch.com">Davidf@mbiarch.com</a>
Constitution & Bylaws	Harry Spear	(256) 313-9495	<a href="mailto:Harry.Spear@mda.mil">Harry.Spear@mda.mil</a>
Programs Chairman	James Peck	(703) 641-9088	<a href="mailto:JTPeck@mbpce.com">JTPeck@mbpce.com</a>
Publicity	Vacant		
Golf Tournament	Chip DeShields	(334) 263-6481	<a href="mailto:chip.deshields@ssainc.com">chip.deshields@ssainc.com</a>
Project Patriot	Lael Feist	(256) 970-2104	<a href="mailto:lfeist@hgl.com">lfeist@hgl.com</a>
Project STEMulation/Student Chapter Liason	Jason Cade		<a href="mailto:Jason.Cade@usace.army.mil">Jason.Cade@usace.army.mil</a>
Training/ PDH	Boyce Ross	(256) 895-1901	<a href="mailto:boyce.l.ross@usace.army.mil">boyce.l.ross@usace.army.mil</a>
Engineering Summer Camp	Betina Johnson	(256) 895-1238	<a href="mailto:betina.v.johnson@usace.army.mil">betina.v.johnson@usace.army.mil</a> !
Scholarship	Charlie Joyner	(256) 557-1489	<a href="mailto:CAJoynerjr@aol.com">CAJoynerjr@aol.com</a>
Streamers	David Bailey	(256) 542-8550	<a href="mailto:david.bailey@fgould.com">david.bailey@fgould.com</a>
Website	Steve Bong	(256) 722-0700	<a href="mailto:sbong@jayacorp.com">sbong@jayacorp.com</a>
Newsletter	Vacant		
Fundraising	Cody Doores	(205) 986-7683	<a href="mailto:cdoores@aerotek.com">cdoores@aerotek.com</a>
Industry Day	Josh Bierman	(205) 941-1119 x 32	<a href="mailto:jbierman@beccinc.com">jbierman@beccinc.com</a>

# SAME Huntsville Post Individual Membership (IM)

1 January

Year	2010	2011	2012	2013	2014	2015	2016
IM	149	180	193	164	172	190	192

Year	2017	2018
IM	189	175

# SAME Huntsville Post Membership through Sustaining Members

1 January

Year	2010	2011	2012	2013	2014	2015	2016
SM	344	378	416	409	415	440	410

Year	2017	2018
SM	385	386

TOTAL NUMBER OF MEMBERS (JAN.2017):574

TOTAL NUMBER OF MEMBERS (JAN 2018): 561

# Total Financial Assets of SAME Huntsville Post

## BALANCES

Regions Checking Acct	\$ 45,806.98 (as of 1/4/2018)
Ed Jones (two accounts)	<u>\$ 93,577.49</u> (as of 1/4/2018)
Total	<b>\$139,384.47</b>

Ending Balance of Accounts as of 1/6/2016: \$141,891.93

Ending Balance of Accounts as of 1/3/2017: \$141,895.86



# SAME Huntsville Post

## 2018 Budget Draft

Budget Item No	Budget Item	Expenses*			Income		
		2018 Budget	Expended Budget	Remaining Budget	Expected	Actual	Net
2018001	Golf	\$14,000	\$0	\$14,000	\$30,000	\$0	\$0
2018002	Rocket City Summit Industry Day/Sustaining M	\$5,000	\$0	\$5,000	\$17,500	\$0	\$0
2018003	SAME Awards/Gifts/Pins/Plaques	\$2,515	\$0	\$2,515			
2018004	Science Fair (Lunches/Awards)	\$1,300	\$0	\$1,300			
2018005	A&M Student Chapter Support	\$1,500	\$0	\$1,500			
2018006	MATHCOUNTS Donation	\$350	\$0	\$350			
2018007	Scholarships/Lunches	\$24,000	\$0	\$24,000			
2018008	Publicity	\$250	\$0	\$250			
2018009	Construction Camp	\$1,000	\$0	\$1,000			
2018010	Project Patriot	\$3,200	\$0	\$3,200			
2018011	Project Stimulation	\$2,000	\$0	\$2,000			
2018012	Monthly Meetings	\$3,800	\$0	\$3,800	\$9,360	\$0	\$0
2018013	Fund Raising Event - Trap Shooting	\$2,000	\$0	\$2,000	\$5,000	\$0	\$0
2018014	Member Professional Development	\$4,000	\$0	\$4,000			
2018015	Energy Huntsville Partnering	\$0	\$0	\$0	\$0	\$0	\$0
2018016	Engineer Week Awards	\$500	\$0	\$500			
2018017	Membership Rebate from SAME HQ				\$4,000	\$0	\$0
2018018	Investment Income**				\$2,500	\$0	\$0
2018019	Post Admin Expenses	\$2,500	\$0	\$2,500			
2018020	Endownments	\$0	\$0	\$0			
2018021	Donations to the Post				\$0	\$0	\$0
<b>Total</b>		<b>\$67,915</b>	<b>\$0</b>	<b>\$67,915</b>	<b>\$68,360</b>	<b>\$0</b>	<b>\$0</b>

# SAME Huntsville Post Budget vs Actual for CY 2017

**2017 Budget Status as of 31 December 2017**

Budget Item No	Budget Item	Expenses*			Income		
		2017 Budget	Expended Budget	Remaining Budget	Expected	Actual	Net
2017001	Golf	\$14,000	\$11,404	\$2,596	\$34,500	\$28,407	\$17,003
2017002	Industry Day/Sustaining Members Update	\$9,000	\$500	\$8,500	\$16,201	\$15,502	\$15,002
2017003	SAME Awards/Gifts/Pins/Plaques	\$2,515	\$1,162	\$1,353			
2017004	Science Fair (Lunches/Awards)	\$1,200	\$650	\$550			
2017005	A&M Student Chapter Support	\$1,500	\$1,015	\$485			
2017006	MATHCOUNTS Donation	\$400	\$350	\$50			
2017007	Scholarships/Lunches	\$22,500	\$20,000	\$2,500			
2017008	Publicity	\$250	\$0	\$250			
2017009	Construction Camp (3 Students)	\$2,000	\$811	\$1,189			
2017010	Project Patriot	\$3,200	\$3,200	\$0			
2017011	Project Stimulation	\$2,000	\$585	\$1,415			
2017012	Monthly Meetings	\$5,760	\$3,720	\$2,040	\$9,360	\$5,395	\$1,675
2017013	Fund Raising Event - Trap Shooting	\$3,500	\$0	\$3,500	\$8,000	\$0	\$0
2017014	Member Professional Development	\$4,000	\$2,330	\$1,670			
2017015	Energy Huntsville Partnering	\$1,000	\$0	\$1,000	\$2,000	\$0	\$0
2017016	Engineer Week Awards	\$500	\$478	\$22			
2017017	Membership Rebate from SAME HQ				\$4,401	\$4,126	\$4,126
2017018	Investment Income**				\$2,500	\$7,202	\$6,271
2017019	Post Admin Expenses	\$1,787	\$1,787	\$0			
2017020	UAH Endowment	\$15,000	\$15,000	\$0			
2017021	Donations to the Post				\$0	\$679	\$679
<b>Total</b>		<b>\$90,112</b>	<b>\$62,991</b>	<b>\$27,121</b>	<b>\$76,962</b>	<b>\$61,311</b>	<b>\$44,756</b>

\* Based on expense reimbursements received to date

\*\* Investment income determined from December 2017 statements. Adjustments may be made if tax return documents are different

Notes:

\$400 added to Budget Item 2017003 based on BOD meeting on 6/1/2017 to cover the purchase of 70 membership recognition pins

Budget Item 2017020 was added based on BOD meeting on 6/1/2017 to add \$15K to the UAH Endowment. Total endowment will be \$25K.

Budget Item 2017021 was added to account for individual/corporate donations to the Post

\$286.94 added to Budget Item 2017019 based on BOD vote on 9/30/2017 to cover the payment of CPA/2016 Form 990 preparation

# SAME Huntsville Post Budget History (continued)

## CY 2016

<b>Actual Expenses (expected):</b>	<b>\$ 55,546.68 (\$52,350.00)</b>
<b>Actual Income (expected) :</b>	<b><u>\$ 54,461.86 (\$44,000.00)</u></b>
<b>+/- :</b>	<b>- \$ 1,084.82 (-\$8,350.00)</b>

## CY 2017

<b>Actual Expenses (expected):</b>	<b>\$ 62,991.00 (\$90,112.00)*</b>
<b>Actual Income (expected) :</b>	<b><u>\$ 61,311.00 (\$76,962.00)</u></b>
<b>+/- :</b>	<b>- \$1,680.00 (-\$13,150.00)</b>

\*after adding \$15,000.00 to a UAH Endowment.

# SAME Huntsville Post

## Major Activities Accomplished in CY 2017

- Awarded eight college scholarships directly, in the amount of \$22,000
- Donated to Veteran Assistance Programs: Travis Manion Foundation
- Participated in MATHCOUNTS and judge in the regional and state science fairs and donated \$350.00
- Awarded Engineer of the Year, Young Engineer of the Year, Student Engineer of the Year, and Engineering Firm of the Year.
- Sent participants to the Summer Engineering Camps.
- Conducted annual golf tournament.
- Met with a 501c3 lawyer and CPA
- Held 1<sup>st</sup> Annual Rocket City Summit in partnership with Energy Huntsville
- Provided 161 lbs of care packages to Paratroopers assigned to Bravo Company, 2nd Battalion, 504th Parachute Infantry Regiment.
- Sent Representatives to the Post Leaders Workshop
- Sent Young Member Representative to SAME JETC
- Toured the Polaris Plant in Huntsville
- Continued support to the Student Post on Alabama A&M University
- Increased Endowment by \$15,000.00
- Conducted Financial Audit

# SAME Huntsville Post

## Major Activities Planned in CY 2018

- Hold 2<sup>nd</sup> annual Rocket City Summit.
- Hold another fund raising event TBD – Trap Shooting, Bowlathon
- Send representatives to National Conferences and Student Workshops.
- Conduct 3 - one hour PDH seminars.
- Send Care Packages to troops Soldiers Overseas.
- Support Student Post on Alabama A&M University.
- Conduct annual financial audit.
- Elections for several post Leadership Positions.
- Tour another local business
- Support Operation Stand Down Huntsville
- Establish a Financial Committee as part of the BOD
- If we exceed our income projects then we are looking to increase the budget for the following items:
  - Project Patriot
  - Project STEMulation
  - UAH Endowment

# SAME Huntsville Post Web and Facebook Site

<http://samehsvpost.org>

<http://www.facebook.com/SAMEHuntsville>